

Cessna Finance Corporation – Retail Loan Application

Step # 1

Aircraft Information (if available): Please forward specification sheet with equipment and times.

Year _____ Asking Price _____ Are log books complete? Yes / No
 Make _____ Sales Price _____ Does the aircraft have damage history? Yes / No
 Model _____ Deposit Amount _____ Transaction Type Loan / Lease
 Registration # _____ Requested Finance Amount _____ Estimated aircraft usage _____ hours per year
 Serial # _____ Existing Monthly P+I (auto, home, etc.) _____

Will the aircraft be leased to a third party? Yes / No If so, who is the lessee? _____
 Have you previously financed an aircraft with CFC or another lender? Yes / No Lender _____ When _____
 Where will the aircraft be based? City _____ State _____ Airport Name _____
 What other aircraft do you own? _____

Individual borrowers, co-owners or guarantors, please fill out Step #2 A

Step # 2 A

First Name _____ Middle Initial _____ Last Name _____
 Address _____ City _____ State _____ Zip _____
 Telephone # _____ Social Security # _____ Email Address _____
 Employer _____ Years Employed _____ Business Telephone _____

Spouse: Applicant's or guarantor's spouse must complete the section below if relying on the spouse's income and/or assets as a basis for repayment of the credit, or if the applicant/guarantor resides in Arizona, California, Idaho, Louisiana, Nevada, New Mexico, Texas, Washington, or Wisconsin.

First Name _____ Middle Initial _____ Last Name _____
 Address _____ City _____ State _____ Zip _____
 Telephone # _____ Social Security # _____ Email Address _____
 Employer _____ Years Employed _____ Business Telephone _____

List guarantors:

First Name _____ Middle Initial _____ Last Name _____
 First Name _____ Middle Initial _____ Last Name _____

Bank (or other) References:

1) Name _____ City _____ State _____ Zip _____
 Account # _____ Contact _____ Tele _____ Account Type _____
 _____ Checking _____ Loan
 _____ Savings _____ Cert. of Deposit
 _____ Deposit _____ Money Market

2) Name _____ City _____ State _____ Zip _____
 Account # _____ Contact _____ Tele _____ Account Type _____
 _____ Checking _____ Loan
 _____ Savings _____ Cert. of Deposit
 _____ Deposit _____ Money Market

3) Name _____ City _____ State _____ Zip _____
 Account # _____ Contact _____ Tele _____ Account Type _____
 _____ Checking _____ Loan
 _____ Savings _____ Cert. of Deposit
 _____ Deposit _____ Money Market

Total balances on open credit lines _____ Monthly Payment _____

Fax or mail application to:

Cessna Finance Corporation ♦ 220 West Douglas, Suite 300 ♦ Wichita, KS 67202-3106 ♦ Tele: 316-660-1200 ♦ Fax: 316-660-1272

If a business entity will be registering the aircraft, please fill out the following information

Business Name _____ Year Established _____ Type of Business _____
 (Corporation, Partnership, LLC, etc.)
 Address _____ City _____ State _____ Zip _____
 Fed Tax ID # _____ Telephone # _____ State Incorporated In _____
 Product / Service _____ Email Address _____
 Will the aircraft be registered under this name? Yes/No If no, under what name will it be registered? _____

List all trade names, registered fictitious names, etc.

Business Name _____ Year Established _____
 Business Name _____ Year Established _____
 Business Name _____ Year Established _____

List all partners, owners, stockholders, members etc.

1) First Name _____ Middle Initial _____ Last Name _____
 Address _____ City _____ State _____ Zip _____
 Telephone # _____ Social Security # _____ Email Address _____
 Employer _____ Years Employed _____ Business Telephone _____
 Percent Owned _____ Title _____

2) First Name _____ Middle Initial _____ Last Name _____
 Address _____ City _____ State _____ Zip _____
 Telephone # _____ Social Security # _____ Email Address _____
 Employer _____ Years Employed _____ Business Telephone _____

3) First Name _____ Middle Initial _____ Last Name _____
 Address _____ City _____ State _____ Zip _____
 Telephone # _____ Social Security # _____ Email Address _____
 Employer _____ Years Employed _____ Business Telephone _____
 Percent Owned _____ Title _____

Please provide the following information:

- 1)-Aircraft specification sheet
- 2)-Individuals, Guarantors, Partners or Members: Signed and dated personal financial statement and income verification for the last three years (e.g. 1040 tax return)
- 3)-Corporations, Companies or Partnerships: Corporate tax returns and corporate financial statement for the last three years

Please provide the following *additional* information if the borrower or guarantor is an LLC, Trust or Partnership:

- LLC:** File-stamped copy of LLC Articles of Organization and a copy of LLC Operating Agreement
- Partnership:** File-stamped copy of Certificate of Formation and a copy of Partnership Agreement
- Trust:** A certified copy of the trust agreement

Equal Credit Opportunity Act Notice

Notice: The Federal Equal Credit Opportunity Act prohibits creditors from discriminating against credit applicants on the basis of race, color, religion, national origin, sex, marital status, age (provided that applicant has the capacity to enter into a binding contract); because all or part of the applicant's income derives from any public assistance program; or because the applicant has in good faith exercised any right under the Consumer Credit Protecting Act. The Federal agency that administers compliance with this law concerning this creditor is Federal Trade Commission, Equal Credit Opportunity, Washington D.C. 20580. Please call (800) 551-5787, if you have any questions.

BY SUBMITTING THIS APPLICATION: I/we certify that the information inserted herein is true, correct, and complete. I/We acknowledge that I/we have made this application with the intent that CFC should rely upon the information contained herein to enable CFC to grant and maintain the credit requested. Authorization is hereby granted to all credit reporting agencies, banks, and all other companies to release credit and financial information to CFC from time to time, which CFC deems necessary to establish and maintain credit. I/We further authorize any company or individual from whom I/we may have obtained or requested credit to furnish CFC with the details of that transaction. I/we agree to provide current financial information upon request, in a form acceptable to CFC. If the requested credit is granted, CFC is authorized to report information concerning the credit to credit reporting agencies.

Applicant Name _____

Signed _____ **Print Name** _____ **Title** _____ **Date** _____

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Step #2 B

Step #3

Financial Statement

For the purpose of obtaining a loan, a lease, or otherwise procuring credit from you from time to time, I furnish you with the following statement and information which is as shown by my books to be a true and correct statement of my financial condition on _____ (date). I agree to and will notify you immediately in writing of any material change in my financial condition and, in the absence of such notice or of a new and fully written financial statement, this may be considered as a continuing statement and substantially correct. It is hereby expressly agreed that upon application for further credit, this statement shall have the same force and effects as if delivered as an original statement of my financial condition at the time such further credit is requested.

Assets

Cash (Savings, Checking, etc.)	
Stocks & Bonds (Schedule A)	
Accounts receivable	
Notes receivable	
Real estate (Schedule B)	
Personal Property (Auto. etc)	
Cash Value - Life insurance	
Other Assets - itemized	
Item _____	
Item _____	
Item _____	
Total Assets	

Liabilities

Notes payable to banks - secured	
Notes payable to banks - unsecured	
Amounts payable to others - secured	
Notes payable to others - unsecured	
Real estate mortgages payable (schedule B)	
Other debt - itemized	
Item _____	
Item _____	
Item _____	
Total Liabilities	
Net Worth	
Total Liabilities & Net Worth	

Income Sources

Salary	\$
Bonus/Commissions	\$
Dividends	\$
Real estate income	\$
Other income	\$
Monthly Expenses	\$

General Info:

Provisions for Fed. Income Tax	Yes / No
Does your spouse own property listed above also?	Yes / No
Are you a defendant in any legal action?	Yes / No
Are any assets pledged?	Yes / No
Are you a partner in a partnership?	Yes / No
Any contingent liabilities?	Yes / No
Have you ever filed bankruptcy?	Yes / No
Have you ever had property repossessed?	Yes / No
Why?	

Marketable Stocks and Bonds: Schedule A

Stocks or Bonds	Corporation	Present Market Value	Amount Borrowed	Where Borrowed

Real Estate: Schedule B

Street, City, State	Date Purchased	% Ownership	Cost or Market	Mortgage Amount	Mortgagee

Date _____ Social Security # _____ - _____ - _____ Signature _____

Date _____ Social Security # _____ - _____ - _____ Signature _____

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Consent to Use of a Consumer Credit Report

The undersigned individual(s) recognize that personal credit history may be a factor in the evaluation of the credit history or credit worthiness of the applicant or in the evaluation of his or her personal guarantee of the obligations of the credit applicant (if applicable). Further, a condition of credit approval may include their guarantee, and the undersigned hereby instruct and authorize CFC, and all subsidiaries thereof (collectively, "CFC") to obtain and use consumer credit reports pertaining to each individual's credit history and/or credit worthiness from any credit reporting agency from which CFC receives such reports, in connection with the application for the extension of business credit by CFC.

In connection with any such application for business credit, the undersigned further agrees that CFC's permission to obtain a consumer credit report on the undersigned and any guarantor shall be ongoing and shall relate not only to the evaluation and/or extension of the business credit requested, but also for purposes of reviewing the account, increasing the credit line on the account (if applicable), taking collection action on the account, and for any other legitimate business purpose associated with the account as may be needed from time to time.

I/We further authorize CFC to give data contained in this application and credit information about any guarantor to its subsidiaries, affiliates and agents. I/We can prevent CFC from sharing such information, other than information about CFC's transactions, experience with guarantor, or as permitted by law, by calling the creditor at the phone number listed on this application.

Release of Credit Information

Authorization is hereby granted to all credit reporting agencies, banks, and all other companies to release credit and financial information to CFC from time to time, which CFC deems necessary to establish and maintain credit. I/We further authorize any company or individual from whom I/we may have obtained or requested credit to furnish CFC with the details of that transaction. I/we agree to provide current financial information upon request, in a form acceptable to CFC.

Acknowledged and agreed to by:

Acknowledged and agreed to by:

Acknowledged and agreed to by:

X _____
(Your signature here)

X _____
(Your signature here)

X _____
(Your signature here)

Printed Name: _____

Printed Name: _____

Printed Name: _____

Social Security No. _____

Social Security No. _____

Social Security No. _____

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